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To whom it may concern,

My name is Matthew Langham and I am currently employed as the Technical Director of the Open Source Competence Center at S&N AG, a software company in Paderborn Germany. I have been working in the IT industry since 1985. Although born in the UK, I have been living in Germany for over 20 years. Because of this diversity, I have a strong European focus and this is a great advantage in my current work.

I have a proven track record for identifying new emerging technologies and turning them into profitable lines of business. In 1993 I wrote one of the first German language books on the then emerging Internet. In the following years I introduced the Internet into the company and have since worked on various Internet based projects for the financial industry. My role was that of project and product management and included customer consulting in all areas of Internet technology relevant to financial institutions.

In 2000, I recognized that Open Source software would become increasingly important on a commercial level. After convincing my employer to install an Open Source group, I subsequently established Open Source as a profitable line of business for the company. Through the Open Source group, I have been able to drive the development of new products, acquire new customers from various industries and forge international partnerships.

Apart from my work as Technical Director of the Open Source group I have been able to keep up with and digest new emerging technologies such as weblogs, wikis, RSS/Atom and web services. I maintain several weblogs and have been blogging since 2002. I am the author of several books and various articles on these subjects for leading German publications and I speak regularly at national and international conferences. Through my work and my publications in the areas of Open Source and emerging technology, I have strong personal relationships with many leading IT personalities and developer communities.

My experience of participating in the open and collaborative Open Source development world while leveraging Open Source into commercial entities provides me with a unique background.

Best regards

Matthew Langham

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Resume

Name:	Matthew John James Langham	
Date of birth:	20.12.1964	
Place of birth:	Faringdon, England	
Nationality:	British	
Marital status:	Married	
Children:	Christopher, Victoria und Nicolas	
Languages:	English (Native) German (Fluent in oral and written)	
Schooling:	Until 1985	Gymnasium Kirm, Abitur (High school graduation)
Education:	1985-1988	Training as a Commercial clerk for IT (DV-Kaufmann) Nixdorf, Paderborn
Employment:	1988-1991	Application development, Self Service Systems Siemens-Nixdorf, Paderborn
	1991-	s&n AG, Paderborn
Books:	1993	„Email und News – weltweite Kommunikation im Internet“ Hanser-Verlag, München (no longer available)
	2002	„Cocoon: Building XML Applications“ (Co-Author) New Riders, USA
		„Blogging“, Biz Stone, (Technical Editor) New Riders, USA
	2003	“Portale und Webapplikationen mit Apache Frameworks“ (Co-Author) Software & Support Verlag, Deutschland
Articles:	1994 - 2004	Articles (>20) on subjects such as: Internet, Cryptography, XML, Open Source, Web Services, RSS for the publications: Computerwoche, iX, XMLMagazin, JavaMagazin and xml.com
Weblogs:		O'Reilly Weblog: http://www.oreilynet.com/pub/au/1014 Private: http://www.silentpenguin.com
Speaker:	2002	O'Reilly Open Source Convention, San Diego (Apache Cocoon) JAX 2002, Frankfurt (Apache Cocoon) W-JAX 2002 München (REST, WebServices, Weblogs)
	2003	JAX 2003, Frankfurt (RSS, Apache Cocoon, Open Source) W-JAX 2003 München (Open Source, Wikis and Weblogs)
	2004	JAX 2004, Frankfurt (Apache Cocoon, Open Source, Social Software) EuroFOO, Enschede (Open Source in Business) W-JAX 2004 München (Cocoon Portal, RSS vs Atom)

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Technical Director, Open Source Competence Center (2000 -)

- Concept, establishment and management of an Open Source Group inside S&N AG
- Team leadership
- Open Source business development
- Evaluation and selection of relevant Open Source projects based on market need
- Concept and implementation of product and sales strategies
- Acquisition of new strategic customers for S&N (Telcos and chemical industry)
- International and national Presentations and Training (internal and external) on various Open Source themes
- Technology scouting in the area of Emerging Technologies (Web Services, Weblogs, RSS, Wikis)
- Implementation of corporate information architectures using weblogs and wikis
- Formation of a European Open Source business initiative (orixo.com)
- Work on Open Source projects (e.g. Apache Cocoon committer)
- Participation in Open Source community events
- Various articles and publications on Open Source and related themes

Project and Product Manager Internet und eBusiness (1991-1999)

Project manager: Internet-Banking / Online-Services / Online-Sale of financial services

- Establishment of Internet as a new business field for S&N AG
- Concepts for new Internet based products, services and customer projects
- Component programming
- Project lead and team leader
- Presentations on Internet based themes and applications
- Prototyping
- Customer presentations and demos
- Consulting on various Internet related themes (Security, Applications, Technology)
- Consulting and projects on Portals
- Mobile Internet (WAP, mobile-devices etc)
- Technology scouting

Project list (Selection)

- Concept, programming and project lead on one of the first German Internet banking solutions for Savings Banks (1996)
- Concept and Programming of security components for an Internet banking project (1997)
- Concept, programming and project lead on the Internet banking project for a German private bank (1997)
- Concept, programming and project lead on an eCommerce project for a financial institution (1998/1999)

Consulting projects (Selection)

- Financial Institution: Portals and Unified Messaging
- Financial Institution: Internet Security
- Software Vendor: Implementation of a banking protocol for the German market

IT Knowledge

- Web-Technologies (XML, XSL, REST, HTML, WAP, Java, CGI, Perl, ...)
- Internet-Products (Server, Browser, Portal-Software, ...)

Applied Cryptography (Algorithms, Applications)